

Your Partner in Financial Modeling Consulting

We believe that spreadsheet-based financial models are the most important tools in modern finance.

Whether you are looking to improve an existing model or build a custom Excel solution, we transform models into simplified, powerful communication and decision-making tools for managers and executives.

Consider the benefits that a good model delivers:

- ✓ TIME SAVINGS
- ✓ POWERFUL SUMMARY
- ✓ DASHBOARDS
- ✓ MODEL FLEXIBILITY
- ✓ FULL AUTOMATION
- ✓ IMPROVED TRANSPARENCY
- ✓ TRANSFERABILITY

Our Consulting Approach

Good financial models must be powerful communication tools in order to make effective decisions. Our eight-step consulting process begins with forming a deep understanding of the business.

- 1 Needs Identification
- 2 Due Diligence
- 3 Model Design
- 4 Model Development
- 5 Model Testing
- 6 Documentation & Training
- 7 Model Delivery
- 8 Ongoing Maintenance & Support

Who We Help

Over the years, Marquee has worked with a wide variety of organizations across a full breadth of industries:



FINANCIAL

- ✓ Asset Managers
- ✓ Banks
- ✓ Insurance
- ✓ Pension Funds
- ✓ Private Equity
- ✓ Wealth Management



DIVERSIFIED INDUSTRIES

- ✓ Agriculture
- ✓ Communications
- ✓ Forest Products
- ✓ Infrastructure
- ✓ Manufacturing
- ✓ Mining
- ✓ Power & Energy
- ✓ Real Estate
- ✓ Software
- ✓ Technology
- ✓ Transportation



CONSUMER & OTHER SERVICES

- ✓ Charitable Organizations
- ✓ Government-sponsored Investment
- ✓ Healthcare
- ✓ Higher Education
- ✓ Pharmaceutical
- ✓ Professional Services
- ✓ Retail

Our Consulting Work Falls into **Three** Categories:

1 Financial Modeling

We build, or help you build, best-in-class financial models for your business, project, or transaction.

SERVICES

SAMPLE PAST PROJECTS

- CUSTOM MODEL BUILDS *Built a detailed, fully-integrated budget and valuation model for a pharmaceutical company*
- MODEL IMPROVEMENTS *Significantly improved and accelerated the financial reporting and budgeting process for a precision parts manufacturer*
- MODEL REVIEWS *Reviewed, audited and recommended improvements for models used by a major consumer services firm*
- CLIENT COACHING *Worked closely with a senior executive at a real estate development firm to coach the individual in developing a forecast model*

2 Custom Excel Solutions

We build easy-to-use, custom Excel tools to automate complex data management, analytics and reporting.

SERVICES

SAMPLE PAST PROJECTS

- DATA COLLECTION *Developed a tool to automatically aggregate, analyze and synthesize financial data from a number of divisions at a major bank*
- WORKFLOW AUTOMATION *Fully automated the invoice verification process at a major bank*
- DATA ANALYTICS *Improved the transaction consolidation and reporting process for a major asset management firm*
- DATA VISUALIZATION *Built a fully dynamic and automated analytics dashboard for a large pension fund*

3 Transaction Support

We assist your team in the analytical support of corporate transactions and M&A

SERVICES

SAMPLE PAST PROJECTS

- INDUSTRY RESEARCH *Worked with a boutique investment bank to analyze industry dynamics and comparative financial performance*
- TRANSACTION MODELING *Built a detailed merger model for a company engaged in a material public-market transaction*
- VALUATION *Built the Discounted Cash Flow (DCF) and comparables valuation analyses for a small advisory firm working on a leveraged buyout (LBO) transaction*
- DATA COMMUNICATION *Created the presentation materials for a financial advisor to present to potential investors regarding an acquisition opportunity*