Financial Modeling

For Credit Professionals

Summary

This course focuses on the design and creation of an interactive financial model for a company with the purpose of analyzing credit capacity and impact of debt.

Course concepts include model design, logic, construction, financial concepts and accounting treatment. Participants will build a model that includes a forecast of a company's income statement, cash flow statement and balance sheet.

Participants will recapitalize a company's balance sheet and then forecast specific pieces of debt and equity so that the model can be used for credit purposes or as an LBO model.

Prerequisites

Participants should have a good working knowledge of Excel and financial modeling prior to taking this course.

Timing

This course requires 1 - 2 days.

Learning Topics

1. Design and Structure a Financial Model

- Design a clear and logical financial model
- Discuss the need for a model to serve as a marketing tool
- Create clearly defined inputs and assumptions
- Connect strings of data to create assumptions and footnotes

2. Build Powerful Scenarios and Financial Statements

- Use switches to create effective scenarios and value drivers
- Design a company's income statement, balance sheet and cash flow statement
- Construct all necessary schedules, including:
 - Revenue and Expenses
 - Depreciation / CAPEX Schedule
 - Working Capital Schedule
 - Income Tax Schedule

3. Model a Company's Capital Structure

- Build a Sources and Uses schedule in a model
- Recapitalize a company's balance sheet
- Properly incorporate Senior Term Debt
- Create a robust bank operating line (or revolving credit facility) with a cash sweep
- Incorporate variable interest rates based on pricing grids
- Build a provision for non-cash Payment in Kind ("PIK") interest on various pieces of debt
- Create a well-designed equity schedule
- Properly forecast the company's balance sheet
- Understand model circularity
- Learn to create a "circular reference breaker" to rid a model of undesirable error messages if the model crashes
- Understand and insert operating and credit ratios

