# Advanced Operational <br> <br> Modeling (Expansion) 

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## Advanced Operational Modeling of an Expansion Scenario

## Summary

This hands-on advanced modeling course deals with a common issue encountered by finance professionals: how to modify an existing model to dynamically incorporate a new potential operating and/or financing scenario?

This session will cover design and flexibility concepts as well as various Excel techniques.

Participants will be given an existing model of a company and asked to include an expansion scenario.

## Prerequisites

This course builds on "Building a Financial Model (of a Company)", so participants may want to complete that course prior to taking the "Advanced Financial (Expansion) Modeling" session.

## Learning Topics

1. Design and Structure a Financial Model
$\checkmark$ Design a clear and logical financial model
$\checkmark$ Incorporate an assumptions section that sets out the parameters of the expansion project
2. Build Powerful Scenarios and Financial Statements
$\checkmark \quad$ Include a switching mechanism to turn the expansion on and off
$\checkmark$ Permit the user to choose the year of expansion and the schedule/timing of Capex and incremental production capacity
3. Modify All Relevant Schedules
$\checkmark$ Calculate the impact of the expansion on the company, including:

- incremental revenues; and
- adjusted costs resulting from the expansion (including semivariable costs)
$\checkmark$ Incorporate a new term loan (with mandatory repayments) in the model to finance the project
$\checkmark$ Add an excess cash flow sweep feature to an existing term loan
$\checkmark$ Ensure that the pre-existing debt schedules continue to work properly
$\checkmark$ Properly incorporate the new financing into the financial statements and ensure the balance sheet stays balanced
$\checkmark$ Value the expansion project to determine its impact on the overall value of the company
$\checkmark$ Assess the credit quality of the company taking into account:
- Leverage ratios and recommended covenant structure
- Revolver size
- Dividend sustainability


## Timing

This course requires 8 hours.

